



Membership

For Grant Making Organizations and Philanthropic Advisory Services

Philanthropy Massachusetts promotes the practice and expansion of effective and responsible philanthropy to improve the health and vitality of its region.

MEMBER BENEFITS

Connect with over 1500 individuals at hundreds of Foundations, Grantmaking and other Philanthropic organizations and 525 Nonprofit Partners in Massachusetts, and tap into Philanthropy Massachusetts' national network, the United Philanthropy Forum, with thousands of funders throughout the U.S.

*Benefits include **FREE** access to events and services!*

Learning Opportunities: Philanthropy Massachusetts provides briefings throughout the year presented by thought-leaders and experts on sub-sector issues.

- In-person and webinar **presentations** and **panel discussions** on issues in health, education, human services, environment, arts & culture, youth and families, and more
- Best practice sessions, professional development and trainings for staff and trustees
- We are home to donor collaboratives such as the **Summer Fund**, **Census 2020** and others

Networking: Philanthropy Massachusetts serves as a valuable connector for funders to meet around shared interests, learn from each other, and develop partnerships and collaboration.

- Attend **Regional** meetings, by **Role** at your organization, and/or with similar **Types** of organizations such **Family, Public, Corporate** and **Private Foundations**
- Family Foundation Roundtables; Community Foundations Roundtables; Grantmakers of Color convenings; regional meetings in Western MA, Greater Lowell, MetroWest, and more.
- Connect to funder collaboratives and affinity groups in philanthropy, locally, regionally and nationally

Resources and Research: Philanthropy Massachusetts extends your capacity by providing access to resources, research, news and information enabling you to be more effective and informed in your grantmaking.

- Submit a **research request** to Philanthropy Massachusetts on benchmarking your giving, policies, expenditures, etc.
- **Community Foundations Services** - a **Legal Help Desk** provides quick answers to legal questions related to the operation of a community foundation, a **New England Listserv** connecting to a national listserv, and **Community Foundation Boot Camps**
- **Database of Requests for Proposals**
- The **Common Proposal and Common Report Forms**
- **Include your profile in Philanthropy Massachusetts' Grant Maker Directory** (1900+ funders giving in MA and NH)
- Free use of our **Conference meeting space** for your Trustee meetings and more
- **Publicize your news**, updates, events and activities, and stay on top of trends, reports and news in philanthropy via www.PhilanthropyMA.org and our bi-weekly *Member InfoNet* e-newsletter

Voice for the Sector: Philanthropy Massachusetts serves as a strong voice and advocate with media and representatives at the local, city and state level. Your foundation may also be a member of national associations and affinity groups, but belonging to a regional association provides greater collaboration and strength in the philanthropic sector and our communities.

Support for Nonprofit Organizations: Over 525 organizations are enrolled in Philanthropy Massachusetts' **Nonprofit Partners Program** and hundreds more take part in our Meet the Donors series, attend technical assistance and capacity building workshops, and access our **Grant Maker Directory**, the **Foundation Center Directory Online** and research assistance on fund development.

Receive discounts and access to services, thanks to our membership with **United Philanthropy Forum**:

- **Alliance Magazine**
- **Bromelkamp Company**
- **ClickTime**
- **D&O Insurance**
- **The Foundation Review**
- **GuideStar**
- **Family Philanthropy Online Knowledge Center**
- **PhilanTrack**
- **ReadyTalk**
- **RingCentral**
- **Stanford Social Innovation Review**

MEMBER CATEGORIES and HOW TO JOIN

Organizations with grant making as their primary focus of activity, which are accessible to the public and open to a reasonable range of nonprofits, are eligible for membership, including the following:

- Bank charitable trust departments
- Public and Community foundations
- Governmental funding agencies
- Philanthropic research centers
- Operating foundations
- Philanthropic advisory services
- Private, independent and family foundations
- Corporate foundations and giving programs
- Wealth Management companies
- Individual Donors and Donor Advised Funds

Annual membership support covers the calendar year, may be provided in the form of a grant, and is based on grants made annually in Massachusetts and New Hampshire.

General – Basic membership for grantmakers, foundations, donors and corporate giving programs.

Circle of Champions – Members willing to lead as supporters of the philanthropic field and provide additional support for Philanthropy Massachusetts operations. (Membership dues only cover 60% of Philanthropy Massachusetts's operating budget.) Also receive a subscription to the *Stanford Social Innovation Review*.

Associate – You must meet the following eligibility requirements:

- Emerging or new foundations in pre-grant making status
- Philanthropic advisory services and wealth managers
- Foundations with primary offices located in states *outside* Massachusetts that are members of the regional association in the state or region where they are based.
- Individual donors making at least \$50,000 in charitable contributions annually

To discuss how Membership might best fit your grant making organization, please contact Philanthropy Massachusetts Chief Executive Officer Jeff Poulos at jpoulos@PhilanthropyMA.org or 617.426.2606 x113.

www.PhilanthropyMA.org



MEMBERSHIP FORM

Organization Name:		
Address:		
Address line 2:		
City:	State:	Zip:
Phone:	Fax:	
Website:		
Primary Contact Name:		
Primary Contact Title:		
Primary Contact Email:		

CONTACTS

Billing Contact (if different from above)		
Name:		
Title:	Are you? Staff:	Trustee:
Organization (if different)		
Mailing Address:		
City:	State/Zip:	Phone:
Email:		

If you wish for additional staff and trustees to receive program invites, updates and the InfoNet e-newsletter, provide contact info below (or attach on separate sheet)*:

Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___

***Note: Philanthropy Massachusetts does not sell or share contact information without prior permission.**



MEMBERSHIP SUPPORT SCHEDULE 2019

Philanthropy Massachusetts offers various membership categories (*Circle of Champions*, *General* and *Associate**) to meet the needs of philanthropic organizations in the region. Annual Membership support covers the calendar year and is based on your **estimated annual giving** in Massachusetts.

Estimated Annual Giving in Massachusetts	Circle of Champions	General
\$15,000,000 - or more	\$22,000	\$15,000
\$10,000,000 - \$14,999,999	\$17,500	\$12,500
\$5,000,000 - \$9,999,999	\$15,500	\$9,500
\$3,000,000 - \$4,999,999	\$12,500	\$8,500
\$2,000,000 - \$2,999,999	\$11,150	\$7,000
\$1,000,000 - \$1,999,999	\$10,200	\$6,150
\$700,000 - \$999,999	\$9,050	\$5,000
\$600,000 - \$699,999	\$7,050	\$4,300
\$500,000 - \$599,999	\$6,500	\$3,000
\$300,000 - \$499,999	\$5,350	\$2,500
\$100,000 - \$299,999	\$3,250	\$1,700
less than \$99,999	\$1,200	\$750
Associate*		\$500

Circle of Champions Members provide additional support in recognition of the valuable work Philanthropy Massachusetts provides to the greater nonprofit and philanthropic community. Dues only cover 60% of our operating budget

***Associate Membership is available at \$500 for grant-makers in the following categories:**

- Emerging or new foundations in pre-grant making status
- Philanthropic advisory services and wealth managers
- Foundations with primary offices located in states outside Massachusetts that are members of the regional association in the state or region where they are based.
- Individual donors making at least \$50,000 in charitable contributions annually

Philanthropy Massachusetts is a nonprofit 501(c)(3) and support may be provided in the form of a grant. Exclusions in calculating level of annual giving include: product donations, pass-through donations, fiscal sponsorships, employee support to federated fundraising campaigns, and grants to individuals. Public and community foundations can base support on discretionary grants only rather than total grants, and government agencies engaged in grant making can base support on annual administrative budget rather than total grants. *New foundations are eligible to receive a 50% discount in the first year, provided total membership support is not less than \$500.*

www.PhilanthropyMA.org

617.426.2606